# Recruitment Strategies that Take a Chance 

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## Our Setting

We take the perspective of a hiring algorithm in a batch setting
Each candidate $i \in[n]$ has a known probability and value $\left(x_{i}, p_{i}\right)$


Hiring algorithm chooses some $S \subseteq[n]$ to make offers to:


Candidates independently accept with probabilities $p_{i}$, algorithm receives reward

Our goal: How to choose subsets $S \subseteq[n]$ ?

## Target/Constraint

There is some target number of acceptances $M$

$(3,0.8)$

$(2,0.9)$

$(2,0.9)$

$M=3$
$(1,0.5)$

Hiring algorithm chooses $\{1,2,3\} \subseteq[n]$ to make offers to:

$S_{Z}=2$

Candidates independently accept with probabilities $p_{i}$, algorithm receives reward, minus some penalty for missing its target.

## The Penalty and Objective

What form does this penalty for missing $M$ take?

$$
M=3
$$

A number of natural choices.
Here are two: linear one-sided loss ( $L_{1}^{+}$) and MSE loss ( $L_{2}$ )


$$
U(S)=\sum_{i \in S} x_{i} p_{i}-\lambda \cdot \mathbb{E}_{Z}\left[\rho\left(\left|S_{Z}\right|, M\right)\right]
$$

$\lambda$ is a regularizing term: reflects how important the target is relative to the candidate values.

## $L_{2}$ Loss

For mean squared error (MSE) loss, for a given subset $S \subseteq[n]$,

$U(S)=\sum_{i \in S} x_{i} p_{i}-\lambda \cdot \mathbb{E}_{Z}\left[\left(\left|S_{Z}\right|-M\right)^{2}\right]$

Theorem: There is an FPTAS which finds some $S \subseteq[n]$ within $\epsilon$ of the optimal solution, in $\operatorname{poly}\left(n, M, \lambda, \epsilon^{-1}\right)$

## $L_{1}^{+}$Loss

For one-sided linear loss, for a given subset
$S \subseteq[n]$,

$U(S)=\sum_{i \in S} x_{i} p_{i}-\lambda \cdot \mathbb{E}_{Z}\left[\left(\left|S_{Z}\right|-M\right)_{+}\right]$

## Greedy Algorithms

$$
p_{\min }=\min _{i} p_{i}
$$

xGreedy : candidates $i$ are added to $S$ in the order of decreasing value $x_{i}$
xpGreedy: candidates $i$ are added to $S$ in the order of decreasing expected value $x_{i} p_{i}$

Theorem: xpGreedy is a $\Theta\left(p_{\text {min }}\right)$ approximation, and xGreed is an $\Omega\left(p_{\text {min }}^{2}\right)$ and $O\left(p_{\text {min }}\right)$ approximation to this objective

## $L_{1}^{+}$Loss: a new algorithm

$U(S)=\sum_{i \in S} x_{i} p_{i}-\lambda \cdot \mathbb{E}_{Z}\left[\left(\left|S_{Z}\right|-M\right)_{+}\right]$

## Approach:

Divide [ $n$ ] into three groups, depending on value $x_{i}$ relative to penalty weight $\lambda$
$i: x_{i} \leq \lambda \cdot\left(1-p_{\text {min }} / 4\right)$

$$
i: \lambda \cdot\left(1-p_{\min } / 4\right) \leq x_{i} \leq \lambda
$$

$$
i: x_{i} \geq \lambda
$$

Compute a constant-factor approximation on each group separately

Theorem: This is a constant-factor approximation to this objective in $O\left(n^{f\left(p_{\min }, \lambda / x_{\max }\right)}\right)$, where $f\left(p_{\min }, \lambda / x_{\max }\right)=O\left(p_{\min }^{-2} \cdot \max \left(1, \log p_{\min }^{-1}, \log \lambda / x_{\max }\right)\right)$

## Experiments

How does our algorithm perform against the greedy algorithms? $(n=50)$

Varying correlation between
$x_{i}$ and $p_{i}$



Increasing penalty regularizer
$\lambda$ relative to the $x_{i}$




## Experiments (contd.)

How do our algorithm and the greedy algorithms perform against OPT? $(n=20)$

Varying correlation between
$x_{i}$ and $p_{i}$



Increasing penalty regularizer
$\lambda$ relative to the $x_{i}$




## Thank you!

Please contact the authors* with any questions, or ask in person at the poster session!

